|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Dersin Adı** | **Kodu** | **Yarıyıl** | **T+U** | **Kredi** | **AKTS** |
| **Mesleki Yabancı Dil-I** |  | 2 | 3+0 | 3 | 4 |
| Ön koşul Dersler |  |
| Dersin Dili | Türkçe |
| Dersin Türü | Zorunlu |
| Dersin Koordinatörü |   |
| Dersi Veren |  |
| Dersin Yardımcıları |  |
| Dersin Amacı | Within the scope of this course, the student will be able to understand and apply the delivery, payment methods and documents used in foreign trade without any errors in a foreign language. Will be able to realize the delivery methods used in foreign trade in written and oral form in a foreign language. Will be able to make written and verbal forms of payment used in foreign trade in a foreign language.Will be able to express the terms of export, import, customs, foreign exchange and insurance in a foreign language in written and oral form. You will be able to express export terms in a foreign language, both written and verbal. You will be able to express import terms in a foreign language both written and orally. You will be able to express customs terms in a foreign language, both written and verbal. Foreign exchange and insurance terms. |
| Dersin Öğrenme Çıktıları | Bu dersin sonunda öğrenci;1-Have the ability to translate and understand documents used from import and export correspondence and all professional scientific publications used in foreign trade2- Be able to use the English language effectively in foreign trade transactions and translate documents used in customs procedures3- It will be sufficient in reading international correspondence and writing answers. Will be able to use English effectively in phone calls and have a license to write and translate business letters |
| Dersin İçeriği | Basic language grammar and translation techniques, foreıgn trade terms, types of delıvery ( ıncoterms), types of payment methods, types of documents ın foreıgn trade, ımport terms, export terms, customs terms, ınsurance and foreıgn exchange terms. |
| **Haftalar** | **Konular** |
| 1 | Basic Language Grammar and Translation Techniques |
| 2 | Foreıgn Trade Terms |
| 3 | Types Of Delıvery ( Incoterms) |
| 4 | Types Of Delıvery ( Incoterms) |
| 5 | Types Of Payment Methods |
| 6 | Types Of Payment Methods |
| 7 | Types Of Documents In Foreıgn Trade |
| 8 | Types Of Documents In Foreıgn Trade |
| 9 | Import Terms |
| 10 | Import Terms |
| 11 | Export Terms |
| 12 | Export Terms |
| 13 | Customs Terms |
| 14 | Insurance And Foreıgn Exchange Terms |

|  |
| --- |
| **Genel Yeterlilikler** |
| Öğrencilerden bu dersin ana konularını anlamaları ve alanları ile uygulamalarında kullanmaları beklenir. |
| **Kaynaklar** |
| MEB, (2011). *Vocational english foreign trade-2*, Ankara, MEB Modülü.MEB, (2011). *Foreign trade 1*, Ankara, MEB Modülü.Kaya, F. (2015). *Dış ticaret işlemleri*. İstanbul, Beta Yayını. |
| **Değerlendirme Sistemi** |
| Dönem başında ders izlencelerinde belirtilir. |

|  |
| --- |
| **PROGRAM ÖĞRENME ÇIKTILARI İLE****DERS ÖĞRENİM ÇIKTILARI İLİŞKİSİ TABLOSU** |
|  | **PÇ1** | **PÇ2** | **PÇ3** | **PÇ4** | **PÇ5** | **PÇ6** | **PÇ7** | **PÇ8** | **PÇ9** | **PÇ10** |
| **ÖÇ1** | 2 | 3 | 1 | 2 | -  | 1 | 5 | - | 1 | 2 |
| **ÖÇ2** | 2 | 4 | 1 | 3 | -  | 1 | 5 | - | 1 | 2 |
| **ÖÇ3** | 2 | 3 | 1 | 3 | -  | 1 | 5  | - | 1 | 2 |
| **ÖÇ: Öğrenme Çıktıları PÇ: Program Çıktıları** |
| **Katkı****Düzeyi** | **1 Çok Düşük** | **2 Düşük** | **3 Orta** | **4 Yüksek** | **5 Çok Yüksek** |

Program Çıktıları ve İlgili Dersin İlişkisi

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Ders** | **PÇ1** | **PÇ2** | **PÇ3** | **PÇ4** | **PÇ5** | **PÇ6** | **PÇ7** | **PÇ8** | **PÇ9** | **PÇ10** |
| **Mesleki Yabancı Dil-I** | 2 | 3 | 1 | 3 | -  | 1 | 5  | - | 1 | 2 |

 |